

PRESS RELEASE / 1 DECEMBER 2025

FOCUS expands global footprint with new London advisory office



London, United Kingdom (1 December 2025) – FOCUS Group, an established international corporate finance advisory firm, is pleased to announce the opening of a UK office, marking a significant step in its ongoing global expansion. This move further strengthens the firm's presence across key global financial markets, in addition to locations in Europe (FOCUS Capital Partners) and the USA (FOCUS Investment Banking).

The new London office will serve business owners, investors and management teams across the UK seeking independent strategic advice on M&A, debt advisory and equity raising, from an experienced team specialising in the lower middle-market.

Robert Adams, President of FOCUS, said, *"London is a global centre for deal-making and investment, and we see significant opportunity to support ambitious SMEs seeking a sale, acquisition, or growth capital in the UK."*

"Our exciting expansion reflects both our confidence in the strength of the UK market as well as the growing demand for cross-border financial advisory services. A London presence is key to serving our clients on both sides of the Atlantic, providing seamless access to opportunities across Europe and North America."

The new advisory office, located at Cannon Street in the heart of the city's financial district, will have the support of the firm's European and U.S. operations.

With a combined international team of 100+ professionals, FOCUS will deliver strategic advantages to UK clients through unrivalled market intelligence, industry expertise, key networks, and cross-border transaction capabilities.

Rick Thomas, CEO of FOCUS, said, *"This is a pivotal milestone as we continue to scale internationally. Our new UK team brings extensive experience in corporate finance, combining local market insight with the firm's global expertise and client-focused approach. With further team growth planned in 2026, FOCUS is committed to delivering outstanding results for UK clients across every stage of their business journey."*

The expansion into the UK market underscores FOCUS's ambition to be the leading M&A advisory firm in lower middle-market M&A and capital raising, enabling the firm to serve a wider range of clients and industries worldwide.

About FOCUS

FOCUS is an international corporate finance advisory firm specialising in M&A, capital raising and tax advisory services. With a team of 100+ professionals in offices across the UK, Ireland and the USA, FOCUS delivers world-class advisory services to middle-market companies with its client-first philosophy, personalised service, deep industry knowledge, and results-driven solutions. FOCUS operates as FOCUS Capital Partners in Europe and FOCUS Investment Banking in the USA.

Media enquiries

Celine Quinn

cquinn@focuscapital.ie

FOCUS is authorised by the Institute of Chartered Accountants Ireland to carry out Investment Business.



Robert Adams

President

radams@focuscapital.ie

+353 87 661 8452



Rick Thomas

CEO

rick.thomas@focusbankers.com

+1 202 345 3824